



---

**FOR IMMEDIATE RELEASE**

For more information, contact:  
Mike Gowrylow  
(360) 570-6048

***Largest Percentage Gain in 16 Years***

**Taxable Retail Sales Increase 10.5 Percent During Second Quarter 2006**

**OLYMPIA, Wash., Oct. 30, 2006** — Taxable retail sales increased 10.5 percent during the second quarter of 2006, the biggest percentage gain in 16 years, according to the Washington State Department of Revenue.

Sales by Washington businesses reached \$27.6 billion during the April through June period, a \$2.6 billion increase over the second quarter of 2005.

The 10.5 percent gain was the biggest percentage increase since sales rose 10.9 percent during the second quarter of 1990.

Retail trade was up 9.2 percent to \$12.3 billion. Retail trade tracks sales at retail outlets and excludes such volatile sectors as construction.

In the retail trade sector, computer and software sales were up 30.2 percent to \$306.7 million; building materials and garden equipment rose 12.8 percent to \$1.5 billion; RV, boat and motorcycle sales increased 11.7 percent to \$441.7 million; and jewelry and luggage stores were up 10.2 percent to \$106.4 million. In the service sector, accommodations sales were up 13.1 percent to \$483.4 million, while restaurant and bar sales were up 5.6 percent to \$2.1 billion. Construction sales were up 19.8 percent to \$5.3 billion.

Among the most populous counties, King County was up 11 percent to \$10.8 billion; Pierce County was up 9.8 percent to \$3.0 billion; Snohomish County was up 15.3 percent to \$2.7 billion; Spokane County was up 10.0 percent to \$1.8 billion; and Clark County was up 9.2 percent to \$1.2 billion.

###

Among cities with the highest sales, Seattle was up 10.8 percent to \$3.9 billion; Bellevue was up 11.4 percent to \$1.3 billion; Tacoma was up 9.6 percent to \$1.1 billion; and Spokane was up 10.1 percent at \$960.4 million. Everett jumped 24.3 percent to \$681.3 million, while Vancouver was up 9.3 percent to \$655.2 million.

Complete results for all counties and selected cities, including breakdowns of sales by industry sector, are available online at <http://dor.wa.gov/content/statistics/2006/qbr206/default.aspx>. Figures for all cities are at [http://dor.wa.gov/content/statistics/stats\\_taxretail.aspx](http://dor.wa.gov/content/statistics/stats_taxretail.aspx).

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 705-6715. Teletype (TTY) users please call 1-800-451-7985.

## TAXABLE RETAIL SALES BY COUNTY

## All Taxable Retail Sales\*

## Retail Trade Only\*\*

	2nd Quarter 05	2nd Quarter 06	Change	2nd Quarter 05	2nd Quarter 06	Change
Adams	\$44,646,058	\$41,796,893	-6.4%	\$15,394,122	\$14,549,177	-5.5%
Asotin	40,996,947	48,963,376	19.4%	19,882,500	21,886,093	10.1%
Benton	572,216,279	578,575,106	1.1%	282,317,833	289,817,898	2.7%
Chelan	310,830,840	353,169,916	13.6%	145,051,240	161,026,862	11.0%
Clallam	233,907,580	266,412,449	13.9%	114,947,803	120,074,609	4.5%
Clark	1,118,355,551	1,221,053,170	9.2%	473,447,309	517,931,755	9.4%
Columbia	7,110,293	6,797,618	-4.4%	2,503,610	2,176,634	-13.1%
Cowlitz	331,123,060	333,627,266	0.8%	173,794,357	187,470,863	7.9%
Douglas	88,703,536	98,978,825	11.6%	47,670,567	50,839,375	6.6%
Ferry	7,409,464	8,701,042	17.4%	2,885,058	2,706,741	-6.2%
Franklin	231,897,892	239,420,354	3.2%	94,500,931	93,882,405	-0.7%
Garfield	3,694,296	4,411,348	19.4%	1,871,642	1,632,800	-12.8%
Grant	227,292,867	280,610,691	23.5%	102,741,050	113,008,324	10.0%
Grays Harbor	202,772,908	208,327,126	2.7%	93,155,215	100,428,809	7.8%
Island	188,503,966	208,641,633	10.7%	79,674,430	88,022,126	10.5%
Jefferson	91,481,610	97,793,096	6.9%	29,220,082	30,732,302	5.2%
King	9,750,950,585	10,821,597,685	11.0%	3,937,767,626	4,376,092,637	11.1%
Kitsap	785,913,935	854,410,077	8.7%	420,674,442	445,851,113	6.0%
Kittitas	148,517,906	165,794,466	11.6%	52,245,346	61,743,136	18.2%
Klickitat	31,729,156	43,220,819	36.2%	7,712,616	9,719,254	26.0%
Lewis	265,453,864	298,145,951	12.3%	108,707,776	133,758,084	23.0%
Lincoln	17,204,574	17,189,394	-0.1%	6,082,985	5,659,746	-7.0%
Mason	114,403,804	134,055,621	17.2%	49,389,125	57,414,187	16.2%
Okanagan	93,733,688	103,333,267	10.2%	45,464,078	49,156,366	8.1%
Pacific	45,832,566	48,266,465	5.3%	14,075,203	15,476,251	10.0%
Pend Oreille	18,731,827	21,531,828	14.9%	5,993,803	6,342,552	5.8%
Pierce	2,773,675,218	3,044,461,352	9.8%	1,363,428,179	1,481,412,676	8.7%
San Juan	86,030,010	92,118,836	7.1%	23,670,595	23,383,253	-1.2%
Skagit	540,158,283	610,309,683	13.0%	307,550,878	327,428,672	6.5%
Skamania	21,740,251	19,878,731	-8.6%	3,466,161	3,824,839	10.3%
Snohomish	2,351,996,239	2,713,017,876	15.3%	1,193,468,457	1,321,586,651	10.7%
Spokane	1,663,607,115	1,829,162,769	10.0%	822,499,348	894,285,349	8.7%
Stevens	79,254,253	85,634,386	8.1%	37,877,982	44,351,408	17.1%
Thurston	896,660,747	983,684,819	9.7%	433,590,125	465,516,430	7.4%
Wahkiakum	4,369,413	6,077,219	39.1%	1,117,529	1,150,605	3.0%
Walla Walla	173,433,676	194,599,563	12.2%	70,164,938	70,260,307	0.1%
Whatcom	703,288,463	770,225,667	9.5%	329,057,677	345,610,964	5.0%
Whitman	93,302,215	95,460,873	2.3%	31,768,708	31,079,132	-2.2%
Yakima	632,091,486	675,297,019	6.8%	304,747,371	313,373,295	2.8%
TOTALS	\$24,993,022,421	\$27,624,754,275	10.5%	\$11,249,578,697	\$12,280,663,680	9.2%

\*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

\*\*Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

## TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	2nd Quarter 05	2nd Quarter 06	Change	2nd Quarter 05	2nd Quarter 06	Change
Aberdeen	94,746,138	106,040,070	11.9%	61,159,264	66,280,910	8.4%
Auburn	408,261,834	437,623,412	7.2%	209,735,142	223,354,065	6.5%
Bellevue	1,127,802,650	1,256,748,427	11.4%	581,957,823	642,030,011	10.3%
Bellingham	472,997,440	507,360,859	7.3%	260,585,281	273,084,753	4.8%
Bremerton	184,589,571	187,535,122	1.6%	109,062,530	99,830,782	-8.5%
Camas	37,267,709	43,483,707	16.7%	9,636,570	10,765,747	11.7%
Centralia	61,982,452	74,712,988	20.5%	29,552,503	31,558,510	6.8%
Chehalis	92,344,030	107,146,526	16.0%	54,142,061	68,389,413	26.3%
Colville	41,289,666	44,329,320	7.4%	26,640,667	31,123,407	16.8%
Des Moines	47,658,092	55,359,226	16.2%	14,329,244	15,852,900	10.6%
Edmonds	131,010,704	145,464,712	11.0%	65,647,226	75,595,172	15.2%
Ellensburg	94,534,951	94,564,776	0.0%	37,453,102	47,784,189	27.6%
Everett	548,174,337	681,285,131	24.3%	275,694,321	319,940,722	16.0%
Federal Way	305,988,142	355,236,514	16.1%	158,921,087	171,664,161	8.0%
Fife	213,700,769	240,552,612	12.6%	144,415,426	158,429,907	9.7%
Issaquah	280,338,561	309,155,179	10.3%	144,511,974	165,367,259	14.4%
Kelso	53,739,631	53,722,335	0.0%	29,897,004	31,987,164	7.0%
Kennewick	315,991,181	324,711,116	2.8%	193,286,427	197,613,813	2.2%
Kent	587,392,253	652,424,098	11.1%	244,887,614	288,080,110	17.6%
Kirkland	394,316,926	495,585,439	25.7%	190,834,786	203,570,366	6.7%
Lacey	184,182,133	225,259,681	22.3%	82,922,347	107,850,406	30.1%
Longview	183,013,571	199,051,030	8.8%	111,172,250	125,846,331	13.2%
Lynnwood	479,792,283	524,162,052	9.2%	324,696,883	349,567,135	7.7%
Marysville	123,955,474	160,403,033	29.4%	56,663,043	57,114,170	0.8%
Mercer Island	69,961,265	72,034,313	3.0%	10,845,077	12,009,428	10.7%
Moses Lake	113,108,498	126,859,887	12.2%	61,888,855	70,980,544	14.7%
Mount Vernon	128,476,915	174,009,381	35.4%	71,326,375	93,859,890	31.6%
Mountlake Terrace	37,019,273	38,531,834	4.1%	12,889,607	12,933,102	0.3%
Oak Harbor	79,533,392	85,260,886	7.2%	45,907,333	51,092,204	11.3%
Olympia	434,426,868	453,645,141	4.4%	250,908,835	250,806,599	0.0%
Omak	29,879,072	31,332,978	4.9%	20,460,523	21,698,123	6.0%
Pasco	209,491,551	209,020,582	-0.2%	89,200,238	89,343,028	0.2%
Port Angeles	77,075,175	92,197,818	19.6%	33,745,089	37,348,395	10.7%
Port Townsend	45,286,472	45,613,144	0.7%	14,605,601	15,847,660	8.5%
Pullman	68,247,627	70,169,780	2.8%	22,653,207	23,093,641	1.9%
Puyallup	406,156,395	441,405,683	8.7%	270,204,053	283,408,509	4.9%
Redmond	451,331,009	530,758,768	17.6%	164,702,230	190,024,908	15.4%
Renton	480,829,234	532,102,708	10.7%	267,852,029	296,292,594	10.6%
Richland	178,366,025	191,524,361	7.4%	73,758,810	75,634,649	2.5%
SeaTac	245,611,993	260,003,211	5.9%	23,081,254	24,639,470	6.8%
Seattle	3,487,177,042	3,862,847,251	10.8%	1,150,767,279	1,283,483,491	11.5%
Shelton	48,731,491	51,918,848	6.5%	26,495,541	30,025,626	13.3%
Spokane	872,116,046	960,444,220	10.1%	417,302,277	453,084,789	8.6%
Sunnyside	56,199,650	66,623,410	18.5%	32,317,715	33,056,250	2.3%
Tacoma	1,025,077,545	1,123,669,522	9.6%	498,729,328	528,977,605	6.1%
Tukwila	456,965,166	504,179,757	10.3%	267,709,215	289,822,839	8.3%
Vancouver	599,385,230	655,237,498	9.3%	267,397,042	282,634,178	5.7%
Walla Walla	127,084,203	137,906,567	8.5%	51,977,776	48,337,760	-7.0%
Wenatchee	180,193,799	202,162,481	12.2%	99,192,680	112,580,186	13.5%
Yakima	338,913,185	360,617,098	6.4%	172,614,681	178,783,440	3.6%

\*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

\*\*Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

###